

# THINK AND GROW RICH



Scroll One

## Definiteness of Purpose

Definiteness of Purpose  
is the starting point of all achievement.

Don't be like a ship at sea without a rudder,  
powerless and directionless.

Decide what you want, find out how to get it,  
and then take daily action toward achieving your goal.

You will get exactly and only  
what you ask and work for.

Make up your mind today what it is you want and then  
start today to go after it! Do it now!

*Successful people move on their own initiative,  
but they know where they are going before they start.*

Whatever the mind can conceive and believe, the mind can achieve.

A handwritten signature in cursive script, which appears to be 'Napoleon Hill', written in dark ink.

# THINK AND GROW RICH

## Think and Grow Rich – Annual Guide

*Simple steps to unlocking the potential of the book in your life*

### Month 1 + 9

#### Six ways to turn Desires into gold

##### First

Fix in your mind the exact amount of money/goal you desire. It is not sufficient merely to say 'I want plenty of money.' be definite as to the amount. Be specific about your goal (There is a psychological reason for definiteness which will be described in a subsequent chapter.)

##### Second

Determine exactly what you intend to give in return for the money/goal you desire. (There is no such reality as 'something for nothing.')

##### Third

Establish a definite date when you intend to possess the money/achieve the goal you desire.

##### Fourth

Create a definite plan for carrying out your desire, and begin at once, whether you are ready or not, to put this plan into action.

##### Fifth

Write out a clear, concise statement of the amount of money you intend to acquire, or the goal you intend to achieve, name the time limit for its acquisition, state what you intend to give in return for the money or goal, and describe clearly the plan you intend to accumulate it.

##### Sixth

Read your written statement aloud, twice daily, once just before retiring at night, and once after arising in the morning. As you read – see and feel and believe yourself already in possession of the money or of the goal you desire.

**Once you have set your goal and followed the six steps you can do the following:**

#### Ponder on:

Thought or goal + emotionalised (given feelings) + mixed with (faith)

= translates into physical equivalent.

Autosuggestion – keep repeating the instructions to your subconscious mind day and night.

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Draw a picture of your goal this year.

## Month 2

Write a statement definite purpose major aim and repeat daily and follow the self confidence formula

### Self - Confidence formula

First - I know that I have the ability to achieve the object of my definite purpose in life; therefore I demand of myself persistent, continuous action toward its attainment, I here and now promise to render such action.

Second – I realize thee dominating thoughts of my mind will eventually reproduce themselves in outward, physical action and gradually transform themselves into physical reality; therefore, I will concentrate my thoughts for thirty minutes daily upon the task of thinking of the person I intend to become, thereby creating In my mind a clear mental picture.

Third – I know through the principle of autosuggestions and desire that I persistently hold in my mind will eventually seek expression through some practical means of attaining the object back of it; therefore, I will devote ten minutes daily to demand of myself the development of self confidence.

Fourth – I have clearly written down a description of *definite chief* aim in life and will never stop trying, until I shall have developed sufficient self confidence for its attainment.

Fifth – I fully realize that no wealth or position can long endure, unless built upon truth and justice; therefore, I will engage in no transaction which does not benefit all whom it affects. I will succeed by attracting to myself the forces I wish to use, and the cooperation of other people. I will induce others to serve me, because of my willingness to serve others. I will eliminate hatred, envy, jealousy, selfishness, and cynicism, by developing love for all humanity, because I know that negative attitude toward others can never bring me success. I will cause others to believe in me because I will believe in them, and in myself. I will sign my name to this formula, and commit to it memory and repeat it aloud once a day, with full faith that it will gradually influence my thoughts and actions so that I will become a self – reliant and successful person.

### Ponder on;

Burning obsession

- a) write desired goal
- b) keep listing all the reasons why its important to pursue
- c) mark the five most emotional areas or most urgent
- d) Turn these 5 reasons into autosuggestions using 5 different senses.

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## **Month 3**

Re-read chapter on Autosuggestion and Faith.

### **Ponder on:**

Expect – Plan – Demand

### **Four steps to develop persistence**

There are four simple steps which lead to the habit of persistence. They call no great amount of intelligence, no particular amount of education, and but little or effort. The necessary steps are; -

1. A definite purpose backed by burning desire for its fulfilment.
2. A definite plan, express in continuous action.
3. A mind closed tightly against all negative and discouraging influences, including negative suggestions of relative, friends and acquaintances.
4. A friendly alliance with one or more persons who will encourage you to follow through with both plan a purpose.

## **Month 4**

Sixth Sense – Re-read the chapter for one month.

## **Month 5**

Organised planning – read seven steps to get exact position you desire.

## **Month 6**

Imagination – read again when finished work.

## **Month 7**

Mystery of sex transmutation.

Read five keys to personal magnetism, focus on seven major positive emotions.

## **Month 1 and 8**

Desire – read six definite steps each weekend in preparation for the week for four weeks.

## **Month 10-12**

Review your progress and make adjustments & feed your subconscious mind with pictures, thoughts words of your desired goal(s). Begin enjoying your achievements and get started on your next goal!

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## Creative Vision

Creative vision is a quality of mind belonging only to men and women who follow the habit of going the extra mile, for it recognizes no such thing as the regularity of working hours, is not concerned with monetary compensation, and its highest aim is to do the impossible.

Creative vision is definitely and closely related to that state of mind known as faith, and it is significant that those who have demonstrated the greatest amount of creative vision are known to have been men with a great capacity for faith. This is both logical and understandable when we recognize that faith is the means of approach to Infinite Intelligence, the source of all knowledge and all facts, both great and small.

*The imagination is the workshop of the soul wherein are shaped all plans for individual achievement.*

Whatever the mind can conceive and believe, the mind can achieve.